

Perpetual Select Super Plan and Pension Plan

PDS update – Fees and costs

Important notes

This PDS update provides updated fees and costs information as at 1 March 2022 for Perpetual Select Super Plan and Pension Plan:

- Product Disclosure Statement issue number 10 dated 1 October 2020 (PDS)
- 'Additional information about fees and costs' dated 1 October 2020 (IBR), which forms part of the PDS.

The following information in the PDS and/or IBR is deleted and replaced with the corresponding information contained in this PDS update:

- Fees and costs summary
- Examples of annual fees and costs for the Balanced investment option
- Cost of product information
- Additional explanation of fees and costs.

We may update the PDS (including any supporting documents that are incorporated by reference and form part of the PDS) where we can according to the Fund's Trust Deed and the law. Any PDS update will be available at our website and you can also obtain a copy free of charge upon request. You should keep a copy of this PDS update for your reference.

PDS UPDATE – FEES AND COSTS DATED 1 MARCH 2022

Issued by Perpetual Superannuation Limited
ABN 84 008 416 831 AFSL 225246 RSE L0003315

Perpetual 

Fees and costs

Fees and costs summary

Information in the 'Fees and costs summary' can be used to compare costs between different superannuation products.

Fees and costs can be paid directly from your account or deducted from investment returns.

Other fees, such as insurance fees, may also be charged, but these will depend on the nature of the insurance chosen by you. Entry fees and exit fees cannot be charged.

Unless otherwise stated, all fees and other costs disclosed in this document are inclusive of the net effect of goods and services tax (GST).

You should read all the information about fees and costs because it is important to understand their impact on your investment.

Fees and costs summary

Perpetual Select Super Plan and Pension Plan				
Type of fee or cost	Amount		How and when paid	
Ongoing annual fees and costs¹				
Administration fees and costs	Administration fees and estimated administration costs: 0.10% per annum for each investment option.		The administration fee, which is expressed as a percentage of the value of each investment option, is deducted directly from each investment option's assets and reflected in its daily unit price. Any administration costs that are not paid out of our administration fees, if applicable, will be deducted directly from each investment option's assets and reflected in its unit price.	
Investment fees and costs²	Investment fees and estimated investment costs are as follows:		Investment fees, which are expressed as a percentage of the value of each investment option, are calculated and accrued daily and generally paid to us monthly. They are deducted directly from the investment option's assets and reflected in its unit price. Investment costs may be charged directly to the investment options and/or incurred indirectly in underlying funds.	
	Investment option	Super Plan (% pa)		Pension Plan (% pa)
	Conservative	0.91%		0.91%
	Diversified	1.02%		1.03%
	Balanced	1.08%		1.10%
	Growth	1.14%		1.15%
	High Growth	1.23%		1.25%
	Cash	0.00%		0.00%
	Fixed Income	0.63%		0.60%
	Real Estate	0.89%		0.85%
	Australian Share	0.97%	0.95%	
	Limited Share	0.81%	0.79%	
	International Share	1.09%	1.07%	
Transaction costs	Estimated transaction costs are as follows:		All transactions costs are paid out of each investment option's assets and reflected in its daily unit price. This amount represents net transaction costs borne by all members after any buy/sell spread recoveries charged on member-initiated transactions (see 'Buy/sell spread' below).	
	Investment option	Super Plan (% pa)		Pension Plan (% pa)
	Conservative	0.17%		0.18%
	Diversified	0.16%		0.17%
	Balanced	0.15%		0.16%
	Growth	0.11%		0.14%
	High Growth	0.10%		0.14%
	Cash	0.02%		0.02%
	Fixed Income	0.14%		0.14%
	Real Estate	0.04%		0.03%
	Australian Share	0.12%	0.12%	
	Limited Share	0.05%	0.11%	
	International Share	0.02%	0.01%	

Fees and costs summary (continued)

Perpetual Select Super Plan and Pension Plan				
Type of fee or cost	Amount			How and when paid
Member activity related fees and costs				
Buy/sell spread	Investment option	Buy spread	Sell spread	Estimated transaction costs are allocated when a member buys or sells units in an investment option by incorporating a buy/sell spread between the investment option's entry and exit unit prices, where appropriate.
	Conservative	0.18%	0.00%	
	Diversified	0.20%	0.00%	
	Balanced	0.20%	0.00%	
	Growth	0.20%	0.00%	
	High Growth	0.20%	0.00%	
	Cash	0.00%	0.00%	
	Fixed Income	0.20%	0.00%	
	Real Estate	0.24%	0.00%	
	Australian Share	0.30%	0.00%	
Limited Share	0.12%	0.00%		
International Share	0.22%	0.00%		
Switching fee	Nil.			Not applicable.
Other fees and costs	Insurance fees: If you elect to have insurance cover under the Super Plan, details of insurance premiums payable are contained in the separate 'Insurance in your super' document.			Any insurance premiums are generally deducted from your account monthly in arrears.

- 1 If your account balance for a product offered by the superannuation entity is less than \$6,000 at the end of the entity's income year, certain fees and costs charged to you in relation to administration and investment are capped at 3% of the account balance. Any amount charged in excess of that cap must be refunded.
- 2 Investment costs for some investment options include an **estimated** amount for performance fees incurred in relevant underlying funds. See 'Performance fees' for further information.

Examples of annual fees and costs for the Balanced investment option

These tables give examples of how the ongoing annual fees and costs for the Balanced investment option in the Super Plan and Pension Plan can affect your superannuation investment over a 1-year period. You should use these tables to compare these superannuation products with other superannuation products.

Super Plan

Example – Balanced investment option		Balance of \$50,000
Administration fees and costs	0.10%	For every \$50,000 you have in the Super Plan, you will be charged or have deducted from your investment \$50.00 in administration fees and costs
Plus Investment fees and costs	1.08%	And , you will be charged or have deducted from your investment \$540.00 in investment fees and costs
Plus Transaction costs	0.15%	And , you will be charged or have deducted from your investment \$75.00 in transaction costs
Equals Cost of product		If your balance was \$50,000, at the beginning of the year, then for that year you will be charged fees and costs of \$665.00* for the Super Plan.

Pension Plan

Example – Balanced investment option		Balance of \$50,000
Administration fees and costs	0.10%	For every \$50,000 you have in the Pension Plan, you will be charged or have deducted from your investment \$50.00 in administration fees and costs
Plus Investment fees and costs	1.10%	And , you will be charged or have deducted from your investment \$550.00 in investment fees and costs
Plus Transaction costs	0.16%	And , you will be charged or have deducted from your investment \$80.00 in transaction costs
Equals Cost of product		If your balance was \$50,000, at the beginning of the year, then for that year you will be charged fees and costs of \$680.00* for the Pension Plan.

* Note: Additional fees may apply. **And:**

- if insurance is taken out in the Super Plan, **insurance fees** will apply
- when you leave the Super Plan or Pension Plan, you will have been charged a total **buy/sell spread** of 0.20% on your investment, equal to \$100.00 for every \$50,000.

Cost of product information

Cost of product for 1 year

The cost of product gives a summary calculation about how ongoing annual fees and costs can affect your superannuation investment over a 1-year period for all investment options. It is calculated in the manner shown in the 'Examples of annual fees and costs'.

The cost of product information assumes a balance of \$50,000 at the beginning of the year. (Additional fees such as a buy/sell spread may apply – refer to the 'Fees and costs summary' table for the relevant investment option.)

You should use this figure to help compare superannuation products and investment options.

Investment option	Cost of product	
	Super Plan	Pension Plan
Conservative	\$590.00	\$595.00
Diversified	\$640.00	\$650.00
Balanced	\$665.00	\$680.00
Growth	\$675.00	\$695.00
High Growth	\$715.00	\$745.00
Cash	\$60.00	\$60.00
Fixed Income	\$435.00	\$420.00
Real Estate	\$515.00	\$490.00
Australian Share	\$595.00	\$585.00
Limited Share	\$480.00	\$500.00
International Share	\$605.00	\$590.00

Additional explanation of fees and costs

Ongoing annual fees and costs

The total ongoing annual fees and costs for each investment option comprises:

- administration fees and costs
- investment fees and costs
- transaction costs.

The amounts shown in the following 'Estimated ongoing annual fees and costs' tables include all administration fees, estimated administration costs, investment fees, estimated investment costs and estimated transaction costs as at the date of this document. Any updates from time to time, which are not materially adverse, will be available at our website.

Ongoing annual fees and costs may vary in future years. Updated details will also be available at our website and included in the Fund's Annual Report each year.

Estimated ongoing annual fees and costs – Super Plan

Investment option	Administration fees and estimated administration costs		Investment fees and estimated investment costs				Estimated transaction costs (% pa) ⁵	Estimated total ongoing annual fees and costs (% pa)
	Administration fees (% pa)	Estimated administration costs (% pa) ¹	Investment fees (% pa)	Estimated investment costs				
				Estimated alternative asset fees (% pa) ²	Estimated performance fees (% pa) ³	Estimated other investment costs (% pa) ⁴		
Conservative	0.10%	0.00%	0.62%	0.13%	0.08%	0.08%	0.17%	1.18%
Diversified	0.10%	0.00%	0.69%	0.14%	0.11%	0.08%	0.16%	1.28%
Balanced	0.10%	0.00%	0.75%	0.13%	0.12%	0.08%	0.15%	1.33%
Growth	0.10%	0.00%	0.78%	0.14%	0.15%	0.07%	0.11%	1.35%
High Growth	0.10%	0.00%	0.83%	0.14%	0.18%	0.08%	0.10%	1.43%
Cash	0.10%	0.00%	0.00%	n/a	n/a	n/a	0.02%	0.12%
Fixed Income	0.10%	0.00%	0.61%	n/a	n/a	0.02%	0.14%	0.87%
Real Estate	0.10%	0.00%	0.87%	n/a	n/a	0.02%	0.04%	1.03%
Australian Share	0.10%	0.00%	0.90%	n/a	0.06%	0.01%	0.12%	1.19%
Limited Share	0.10%	0.00%	0.81%	n/a	n/a	0.00%	0.05%	0.96%
International Share	0.10%	0.00%	0.92%	n/a	0.15%	0.02%	0.02%	1.21%

Estimated ongoing annual fees and costs – Pension Plan

Investment option	Administration fees and estimated administration costs		Investment fees and estimated investment costs				Estimated transaction costs (% pa) ⁵	Estimated total ongoing annual fees and costs (% pa)
	Administration fees (% pa)	Estimated administration costs (% pa) ¹	Investment fees (% pa)	Estimated investment costs				
				Estimated alternative asset fees (% pa) ²	Estimated performance fees (% pa) ³	Estimated other investment costs (% pa) ⁴		
Conservative	0.10%	0.00%	0.62%	0.13%	0.08%	0.08%	0.18%	1.19%
Diversified	0.10%	0.00%	0.69%	0.14%	0.11%	0.09%	0.17%	1.30%
Balanced	0.10%	0.00%	0.75%	0.14%	0.13%	0.08%	0.16%	1.36%
Growth	0.10%	0.00%	0.78%	0.14%	0.15%	0.08%	0.14%	1.39%
High Growth	0.10%	0.00%	0.83%	0.15%	0.18%	0.09%	0.14%	1.49%
Cash	0.10%	0.00%	0.00%	n/a	n/a	n/a	0.02%	0.12%
Fixed Income	0.10%	0.00%	0.61%	n/a	n/a	-0.01%	0.14%	0.84%
Real Estate	0.10%	0.00%	0.87%	n/a	n/a	-0.02%	0.03%	0.98%
Australian Share	0.10%	0.00%	0.90%	n/a	0.06%	-0.01%	0.12%	1.17%
Limited Share	0.10%	0.00%	0.81%	n/a	n/a	-0.02%	0.11%	1.00%
International Share	0.10%	0.00%	0.92%	n/a	0.15%	0.00%	0.01%	1.18%

1 Estimated administration costs are based on abnormal operating expenses charged to the Fund for the financial year ended 30 June 2021, which may vary in future years without notice. See 'Administration fees and costs' for further information.

2 Estimated alternative asset fees are based on those charged for the financial year ended 30 June 2021, which may vary in future years. An investment option's actual exposure to alternative assets and the relative allocations between their various underlying specialist investment managers, charging differing amounts in varying ways, will impact the total alternative asset fees charged each year.

3 Estimated performance fees are based on average annual performance fees charged by relevant specialist investment managers for the previous five financial years ended 30 June 2021 (see 'Historical performance fees' for details).

Performance fees should not be considered in isolation of investment returns. Past performance and these estimates are not indicative of future returns. Performance fees payable in the future may vary depending on:

- the portions of the underlying funds' assets that are subject to performance fees
- the underlying funds' allocations between the relevant specialist investment managers charging differing performance fees against varying outperformance benchmarks
- the actual investment returns each specialist investment manager achieves.

See 'Performance fees' for further information.

4 Estimated other investment costs are based on the financial year ended 30 June 2021, which may vary in future years without notice.

5 Estimated transaction costs represent **net** transaction costs borne by all members in an investment option after any buy/sell spread recoveries charged on member-initiated transactions for the financial year ended 30 June 2021, which may vary in future years without notice. **Transaction costs should not be considered in isolation of investment returns.** It is important to understand that actively managed investments are likely to have higher transaction costs than passively managed investments, such as index funds, because of the higher expected volume of trading of the portfolio's assets in generating investment returns.

Administration fees and costs

Administration fees

We charge administration fees for administering your member account and to meet the ongoing costs of operating the Fund and its investment options.

Administration costs

We're entitled to charge the Fund or be reimbursed from the investment options for any expenses incurred in the proper performance of our duties and obligations relating to the trusteeship, management and administration of the Fund.

There is no limit in the Fund's Trust Deed on the amount that can be recovered for expenses.

Normal operating expenses

Normal operating expenses are those incurred in the day-to-day operation of the Fund.

All normal operating expenses are paid out of our administration fees.

Abnormal operating expenses

Abnormal operating expenses aren't generally incurred during the day-to-day operation of the Fund and aren't necessarily incurred in any given year. They're due to abnormal events such as legal costs incurred by changes in the Fund's Trust Deed.

We currently aim to also pay any abnormal operating expenses out of our administration fees, wherever possible. However, we may instead charge to the Fund abnormal operating expenses incurred in any year without notice. In this event, these abnormal operating expenses will be an administration cost that is additional to our administration fees only for the relevant year.

Investment fees and costs

Investment fees

We also receive investment fees for overseeing the Fund's investments. The amounts may differ between investment options due to the nature of each investment option's underlying investments, as shown in the 'Estimated ongoing annual fees and costs' tables. Any management fees payable to the specialist investment managers (other than any alternative asset fees and performance fees) are paid out of our investment fees.

Investment fee rebate

An investment fee rebate is available to members with large account balances. The size of your rebate is calculated based on the average daily balance of your investment in each of your Super Plan and/or Pension Plan account(s), **excluding any balances held in the Cash investment option**, over the monthly calculation period and is applied to your account(s) at the end of each month as additional units in your investment option(s).

The current rebate thresholds are shown in the following 'Investment fee rebate' table (GST generally doesn't apply to rebates).

Investment fee rebate

Average daily account balance ¹	Investment fee rebate (% pa)
First \$900,000	Nil
Amount over \$900,000	0.32%

¹ Excluding any balances held in the Cash investment option.

To qualify for the rebate, you need to have:

- a balance in your Super Plan and/or Pension Plan account(s) at the end of the month **and**
- an average daily balance over the monthly calculation period above the relevant qualifying level.

You won't receive any monthly rebate if:

- you fully withdraw your investment from your Super Plan and/or Pension Plan account(s) during the month **or**
- your average daily balance over the monthly calculation period is below the relevant qualifying level.

If you have more than one Super Plan and/or Pension Plan account, the rebate is calculated and applied separately for each account.

Investment costs

Investment costs may include:

- alternative asset fees (where relevant) payable in underlying funds
- performance fees (if applicable) that may be payable in relevant underlying funds
- other indirect investment costs.

Alternative asset fees

Alternative asset fees are investment costs since they are not paid out of the investment fees we receive due to the unique nature of alternative assets and the varying ways in which fees may be levied by the respective specialist investment managers.

Performance fees

None of the investment options charge performance fees directly. However, some of the specialist investment managers for Australian shares, international shares and alternative assets may also be entitled to a performance fee as part of their remuneration.

Performance fees are payable when a specialist investment manager outperforms a defined performance hurdle (benchmark), for a defined period of time.

The performance fee payable to these specialist investment managers is based on a percentage earned on that manager's outperformance of their respective benchmark. The exact methodologies for calculating performance fees vary significantly between the specialist investment managers.

For relevant specialist investment managers of Australian and international shares, the maximum performance fee rate can be up to 25% of outperformance. For alternative assets, the maximum performance fee rate is 30% of any outperformance above the specialist investment manager's management fee.

Historical performance fees

The following 'Historical performance fees' tables show details of total performance fees paid to relevant specialist investment managers over the previous five financial years ended 30 June 2021. The estimated performance fees shown in the 'Estimated ongoing annual fees and costs' tables are based on the average annual performance fees charged by relevant specialist investment managers over this period.

Historical performance fees – Super Plan

Investment option	Performance fees – financial year ended 30 June					Average annual performance fees (% pa)
	2017	2018	2019	2020	2021	
Conservative	0.08%	0.05%	0.05%	0.14%	0.09%	0.08%
Diversified	0.11%	0.08%	0.07%	0.18%	0.12%	0.11%
Balanced	0.11%	0.08%	0.07%	0.24%	0.11%	0.12%
Growth	0.15%	0.09%	0.09%	0.29%	0.12%	0.15%
High Growth	0.24%	0.11%	0.10%	0.33%	0.13%	0.18%
Australian Share	0.02%	0.00%	0.00%	0.09%	0.19%	0.06%
International Share	0.17%	0.07%	0.09%	0.60%	-0.17%	0.15%

Historical performance fees – Pension Plan

Investment option	Performance fees – financial year ended 30 June					Average annual performance fees (% pa)
	2017	2018	2019	2020	2021	
Conservative	0.07%	0.05%	0.05%	0.13%	0.09%	0.08%
Diversified	0.13%	0.07%	0.07%	0.18%	0.12%	0.11%
Balanced	0.14%	0.08%	0.08%	0.25%	0.12%	0.13%
Growth	0.15%	0.09%	0.09%	0.29%	0.12%	0.15%
High Growth	0.24%	0.11%	0.07%	0.31%	0.14%	0.18%
Australian Share	0.02%	0.00%	0.00%	0.09%	0.19%	0.06%
International Share	0.17%	0.07%	0.09%	0.60%	-0.17%	0.15%

Other indirect investment costs

Derivatives

Investment costs may also be incurred if an investment option or underlying fund invests in any relevant derivatives.

Management costs in underlying funds

The underlying funds may also charge expense recoveries, which will usually be deducted from the assets of the underlying funds and reflected in their unit price, and/or the underlying funds themselves may incur indirect costs. If charged, these amounts will usually be an indirect investment cost to you.

Transaction costs

In managing the investments of the investment options, transaction costs such as brokerage, settlement costs, clearing costs and government charges may be incurred in an investment option's investment portfolio, or when an investment option experiences cash flows in or out of it.

When an investment option incurs transaction costs from changing its investment portfolio, they are paid out of the investment option's assets and reflected in its unit price.

Estimated transaction costs that are incurred because members buy or sell units in an investment option are also paid from the investment option's assets, but they are recovered from those transacting members by the transaction cost allowances that are included in the calculation of the investment option's entry and/or exit unit prices, where relevant, as described under 'Buy/sell spread'.

Net transaction costs after any buy/sell spread recoveries charged on member-initiated transactions, as shown in the 'Fees and costs summary' table, are a cost to all members in an investment option.

Transaction costs may vary from year to year without notice to members.

The following annual transaction cost information for each investment option based on the most recently completed financial year, which forms part of the PDS, is publicly available at our website or can be obtained free of charge by contacting us:

- estimated total **gross** transaction costs
- estimated transaction costs recovered by buy/sell spreads on member-initiated transactions
- estimated **net** transaction costs borne by all members (the estimated percentage by which the investment option's investment return has been reduced by transaction costs not recovered by buy/sell spreads).

Member activity related fees and costs

Buy/sell spread

Estimated transaction costs are allocated when a member buys or sells units in an investment option by incorporating a buy/sell spread between the investment option's entry and exit unit prices, where appropriate. This aims to ensure that other members aren't impacted by the transaction costs associated with a particular member buying or selling units in the investment option. We have discretion to waive the buy/sell spread on investments or withdrawals where no transaction costs are incurred, including when a member transfers their entire account balance:

- in the Super Plan to the corresponding investment option(s) for the same amount(s) in the Pension Plan
- in the Pension Plan to the corresponding investment option(s) for the same amount(s) in the Super Plan when using the pension refresh facility.

A buy/sell spread is an additional cost to you and will impact the return on your investment. The spread, if applicable, is based on our estimates of the average transaction costs incurred by an investment option. However, it is not a fee paid to us and is retained in the investment option to cover the actual transaction costs as they are incurred.

Estimated transaction costs, which are used to determine the buy/sell spreads, are reviewed regularly. Consequently, the buy/sell spreads current as at the date of this document, as shown in the 'Fees and costs summary' table, may change (increase or decrease) during the life of the PDS (including this document). The current buy/sell spread for each investment option at any time (as amended), which forms part of the PDS, is publicly available at our website or can be obtained free of charge by contacting us.

GST is not applicable to any buy/sell spread when you buy or sell units in the investment options.

Further information about fees and costs

Tax benefit

The Fund is entitled to a tax deduction for certain expenses. The benefit of this tax deduction is passed on to Super Plan members in the form of a 15% effective reduction on the amounts disclosed in the PDS for the dollar-based administration fee and any insurance premiums deducted from members' accounts. The Fund's taxable income from its pension assets is not subject to tax and, consequently, expenses relating to that income are not deductible. Accordingly, there is no tax benefit to pass on to Pension Plan members.

Borrowing costs

Whilst we pay normal operating expenses out of our administration fees, if an investment option incurs any incidental borrowing costs for short-term operational purposes, these costs may be paid out of the Fund's assets and reflected in the investment option's unit price.

Any borrowing costs are additional to the investment fees and costs and administration fees and costs shown in the 'Fees and costs summary' table.

Miscellaneous fees

If we incur a fee because a cheque or direct debit for your investment in the Fund is dishonoured by your financial institution, the amount will be charged to your investment.

Government charges

Government charges will be applied to your account as appropriate.

Maximum fees and charges

The Fund's Trust Deed allows us to charge relevant maximum fees as outlined in the following 'Maximum fees and charges' table.

Amounts disclosed are **exclusive** of GST. The Fund's Trust Deed allows us to charge GST as an expense recovery.

Maximum fees and charges

Fee or cost	Maximum
Management fee ¹ (excluding expenses)	2.10% pa of the value of each investment option
Annual member fee ²	\$50 per member account per quarter (\$200 per year)
Switching fee	\$200 per switching request
Expense recoveries	Unlimited
Superannuation and family law charges	Up to \$200 for actioning specific events in connection with superannuation and marriage breakdown

1 Covers both the percentage-based administration fee and investment fee.

2 Represents the dollar-based administration fee.

Increases or alterations to our fees

We may change our fees without your consent. However, we won't increase our administration or investment fees without giving you at least 30-days' written notice.

Administration costs, investment costs and transaction costs may vary each year without notice.

Adviser remuneration

Financial adviser commissions

No commissions are paid to your financial adviser.

Other benefits

As a result of your investment in the Fund your financial adviser may receive other non-monetary benefits (where allowed by law), which are not an additional cost to you.

Further information

Transaction costs for the most recently completed financial year, current buy/sell spread details for the investment options and defined fees for superannuation products, which also form part of the PDS, are publicly available at our website.

You should read the important additional information about fees and costs before making a decision. Go to www.perpetual.com.au/select-super-updates or www.perpetual.com.au/select-pension-updates.

The material relating to fees and costs may change between the time when you read this PDS update and the day when you acquire the product.

